

SAMPSON REGIONAL MEDICAL CENTER

607 Beaman Street
Clinton, NC 28329

Financial Assistance Guidelines Policy and Procedure

1. Objective
 - a. To define Charity Care, as distinguished from bad debts, and to establish policies and procedures to ensure consistent identification and recording of Charity Care.
 - b. Applications for Financial Assistance can be picked up at any SampsonRMC location or by calling 910 590-8751 or on our website at www.sampsonrmc.org/financial-assistance.
2. Definition
 - a. Charity Care represents healthcare services that are provided but cannot be expected to result in cash flow. Charity Care results from a determination of a patient's ability to pay, not their willingness to pay.
 - b. Charity Care will only be considered for residents of North Carolina.
3. These guidelines apply to all services provided by Sampson Regional Medical Center including, but not limited to, Sampson Regional Medical Center (the Hospital), Sampson Regional Medical Center's Outpatient Diagnostics Center, Sampson Regional Medical Center Outpatient Rehabilitation Services, and all Hospital-owned practices (Sampson Regional Professional Services, Sampson Regional Medical Services, Sampson Regional Hospitalists, Sampson Regional Emergency Professional Services).
4. Policy
 - a. A 30% discount will be applied to all self-pay accounts to bring the balances to amounts generally reimbursed by commercial insurance companies for medical services.
 - b. The determination of Charity Care should be made at admission or at time of service or shortly thereafter.
 - i. Events after admission could change a person's ability to pay, making retrospective determination possible.
 - c. Designation of Charity Care will only be considered after all other resources have been exhausted.
 - i. This includes applying for applicable insurance including, but not limited to, Medicare, Medical Assistance, and any liability insurance.
 - d. Only the portion of a patient's account that meets the definition of Charity Care is to be recognized as such.
 - e. Transactions for Charity Care will be posted in the month the determination is made.
 - f. Balances not routinely covered as medically necessary (such as cosmetic surgery) do not qualify for Charity Care allowances.
5. Criteria to be considered in determining eligibility for Charity Care may include, but are not limited to:
 - a. The patient's gross family income should be within the Federal Poverty Guidelines (FPG) or a function thereof.
 - i. A family is determined by the number of dependents claimed on the prior year's Federal Income Tax return.
 - ii. Documentation is required to support legal guardianship when nieces, nephews, and grandchildren are claimed as dependents.
 - b. The patient's family net worth and liquidity.
 - c. The patient's employment status and capacity for future earnings.
 - d. Other living expenses and financial obligations.
 - e. The previous exhaustion of all other available resources.
 - f. Catastrophic illness where the medical bills exceed the family's annual gross income.
 - g. Statutory regulations by the state.
 - h. The Charity Advisor Status from AccuReg / Experian.
6. Procedure
 - a. SampsonRMC will provide presumptive charity care for medically necessary hospital services.

- i. At or before time of service, Hospital Registration staff will obtain the Federal Poverty Level for all patients at time of service using AccuReg / Experian. If AccuReg / Experian determines that a patient qualifies for Charity Care based on the Federal Poverty Level (FPL), it is not necessary to complete the Financial Assistance Request (exhibit 1); the documentation from AccuReg / Experian will serve as the application for Charity Care.

Patients in category 6(i) will qualify for charity care based on exhibit 1.

- ii. At or before time of service, Hospital Registration staff will screen patients to determine if they meet the following criteria for Charity Care:
 1. homeless, without known insurance,
 2. mentally incapacitated with no one to act on the patient's behalf,
 3. enrolled in Medicaid or have a child in their household enrolled in Medicaid,
 4. enrolled in another means-tested public assistance program including, but not limited to Women, Infants, and Children Nutrition Program (WIC) and Supplemental Nutrition Assistance Program (SNAP).

Patients in category 6(ii) will qualify for charity care for their current date of service as well as for any outstanding balances.

iii. Notification

1. Non-Emergency Department patients receiving presumptive charity care will be notified at time of service.
 2. Emergency Department patients will be notified at time of service if possible, depending on patient's condition, and prior to issuing a bill to the patient.
 - b. Patients receiving Presumptive Charity Care are not required to provide any documentation. Patients that believe their FPL score from AccuReg / Experian is not accurate or has changed should complete a Financial Assistance application (Exhibit 1). These are available on the Hospital website (www.SampsonRMC.org) and at all service locations.
 - c. For Medical Assistance patients receiving services currently, the Hospital will perform a look-back to January 1, 2014, and will write off any outstanding balances to charity care.
 - d. Within 60-days of service, for Medical Assistance patients receiving services currently, the Hospital will reclassify any past debt as charity care.
 - e. For patients with income between 200% and 300% of FPL, SampsonRMC will establish payment plans up to 36-months for self-pay and after-insurance balances, with payments not to exceed 5% of the family's income. Balances that exceed the total payments established in the payment plan will be considered charity care.
 - f. Physician Practice Patients
 - i. Complete a Financial Assistance Request (Exhibit 1) prior to, during or immediately after receiving services. Forms will be available at all locations and will be processed at each practice.
 - g. Patients will be notified of charity care and debt forgiveness within 30-days of determination.
7. Charity Guidelines
- a. Non-catastrophic Charity Care will be based on the Federal Poverty Guidelines (exhibit 2).
 - i. If patient's family income is at or below 200% of FPG, they will receive 100% Charity Care allowance.
 - ii. If patient's family income is between 201% and 300% of FPG, they will receive reduced Charity Care per exhibit 2.
 - b. Catastrophic Charity Care will be considered when the medical bills exceed the family's annual gross income.
 - i. Patient's family net assets will be considered and evaluated for payment in catastrophic cases.
 - ii. If no reasonable payment can be made within a 3-year period considering net assets, the 300% of FPG guidelines will be considered (per exhibit 2).
 1. If patient's family income is at or below 300% of FPG, they will receive 100% Charity Care allowance.

2. If patient's family income is between 301% and 400% of FPG, they will receive reduced Charity Care per exhibit 2.
8. Balances after the self-pay discount and/or financial assistance adjustments are subject to Sampson Regional Medical Center's collection policies, including third-party collection agencies and/or legal proceedings.
 - a. Third-party collection agencies are required to make debtors aware of the Hospital's Medical Debt Mitigation and financial assistance policies.
9. Exceptions to this policy may be made by Administration on a case-by-case basis.

**Sampson Regional Medical Center
Charity Care Guidelines
as of February 1, 2025**

FAMILY SIZE	Federal Poverty Guidelines (2025)		200% of Federal Poverty Guidelines		300% of Federal Poverty Guidelines	
	Annual	Monthly	Yearly 200%	Monthly 200%	Yearly 300%	Monthly 300%
	Gross Income	Gross Income	Gross Income	Gross Income	Gross Income	Gross Income
1	\$15,650	\$1,304	\$31,300	\$2,608	\$46,950	\$3,913
2	\$21,150	\$1,763	\$42,300	\$3,525	\$63,450	\$5,288
3	\$26,650	\$2,221	\$53,300	\$4,442	\$79,950	\$6,663
4	\$32,150	\$2,679	\$64,300	\$5,358	\$96,450	\$8,038
5	\$37,650	\$3,138	\$75,300	\$6,275	\$112,950	\$9,413
6	\$43,150	\$3,596	\$86,300	\$7,192	\$129,450	\$10,788
7	\$48,650	\$4,054	\$97,300	\$8,108	\$145,950	\$12,163
8	\$54,150	\$4,513	\$108,300	\$9,025	\$162,450	\$13,538
\$5,500 for each additional family member			\$11,000 for each additional family member		\$16,500 for each additional family member	

Non-Catastrophic Charity

Based on Federal Poverty Guidelines, if income is

between	and	charity amount is
1%	200%	100%
201%	250%	75%
251%	300%	50%
over 300%		0%

Catastrophic Charity Care

Based on 300% Federal Poverty Guidelines, if income is

between	and	charity amount is
1%	300%	100%
301%	350%	75%
351%	400%	50%
over 400%		0%



612 Beaman Street, Clinton, NC
910.590.8751
www.SampsonRMC.org/FinancialAssistance

Return completed application and any required additional
information to: **Sampson Regional Medical Center's
Business Office, located at 612 Beaman Street,
Clinton, NC or mail to
PO Box 260, Clinton, NC 28329**

Financial Assistance Application

Please fill out all information completely. If it does not apply, write "NA". Attach additional pages if needed.

Screening Information

Do you need an interpreter? ☐ Yes ☐ No If Yes, list preferred language: _____
Has the patient applied for Medicaid? ☐ Yes ☐ No (May be required to apply before being considered for financial assistance.)
Does the patient receive state public services such as TANF or SNAP Benefits? ☐ Yes ☐ No
Is the patient's medical care need related to a car accident or work injury? ☐ Yes ☐ No
Does the patient's employer/spouse's employer/guardian's employer offer health insurance? ☐ Yes ☐ No
(If no, must have letter from employer.)
Do you file a federal tax return? ☐ Yes ☐ No If no, list why: _____

Please Note

- We cannot guarantee that you will qualify for financial assistance, even if you apply.
- Once you send in your application, we may check all the information and may ask for additional information or proof of income.
- Within 14 calendar days after we receive your completed application and documentation, we will notify you if you qualify for assistance.

Patient and Applicant Information

Patient First Name: _____ Middle Name: _____ Last Name: _____
Birthdate: _____
Person Responsible for Paying Bill: _____ Relationship to Patient: _____
Birthdate: _____
Mailing Address: _____ City: _____ County: _____
State: _____ Zip: _____
Main Contact Phone Number(s): _____
Email Address: _____
Employment status of person responsible for paying bill: ☐ Employed (date of hire: _____)
☐ Unemployed ☐ Self-Employed ☐ Student ☐ Disabled ☐ Retired ☐ Other: _____

Family Information

List family members in your household, including you. "Family" includes people related by birth, marriage, or adoption who live together.

Name	Date of Birth	Relationship to Patient	If 18 years old or older: Employer(s) name or source of income:	If 18 years old or older: Total gross monthly income (before taxes):	Also applying for financial assistance?
					Yes / No
					Yes / No
					Yes / No
					Yes / No

All adult family members' income must be disclosed. Sources of income include, for example:

Wages, Unemployment, Self-employment, Worker's Compensation, Disability, SSI, Child/Spousal Support, Work Study Programs (students), Pension, Retirement Account Distributions, Alimony Income, Rental Income, Investment Income,
Other (please explain) _____

Income Information

REMEMBER: You must include proof of income with your application and return to Sampson Regional's Business Office located at 612 Beaman St Clinton, NC or mailed to PO Box 260 Clinton, NC 28329.

You must provide information on your family's income. Income verification is required to determine financial assistance.

Examples of proof of income include:

- A "W-2" withholding statement or 1099 or 1040
- If self employed, gross business income - Schedule C
- Last year's income tax return, including schedules if applicable.
- Copy of pay stubs or proof of income covering 30 days.
- Written verification of any other income received (child support, Social Security, alimony, unemployment, aid to dependent children, food stamps, disability income, and assistance from relative/friend, etc.)
- Written verification that you are not eligible for Medicaid. This is not required if you have health insurance. If Medicaid is pending, return your application with all other required information and documents to meet the 30 day timeframe.
- If unemployed, explain in the comment section below how you currently pay your bills.

Comment: _____

If you have no proof of income or no income, please attach an additional page with an explanation.

Expense Information

We use this information to get a more complete picture of your financial situation.

Monthly Household Expenses:

Rent/Mortgage	\$ _____	Medical Expenses	\$ _____
Insurance Premiums	\$ _____	Utilities	\$ _____
Other Debt/Expenses	\$ _____	(child support, loans, medications, other)	

Asset Information

This information may be used if your income is above 101% of the Federal Poverty Guidelines.

Current Checking Account Balance	\$ _____	Bank Name: _____
Current Saving Account Balance	\$ _____	Bank Name: _____
Cash on Hand	\$ _____	
Home Assessed Value	\$ _____	
Second Home Assessed Value	\$ _____	
Auto Estimated Value	\$ _____	
Auto Estimated Value	\$ _____	
Auto Estimated Value	\$ _____	

Does your family have these other assets? Please check all that apply.

- ☐ Stocks ☐ Bonds ☐ 401K ☐ Health Savings Account(s) ☐ Trust(s) ☐ Property (excluding primary residence)
☐ Own a Business

Additional Information

Please attach an additional page if there is other information about your current financial situation that you would like us to know, such as a financial hardship, excessive medical expenses, seasonal or temporary income, or personal loss.

Patient Agreement

I understand that Sampson Regional Medical Center and its practices may verify information by reviewing credit information and obtaining information from other sources to assist in determining eligibility for financial assistance or payment plans.

I affirm that the above information is true and correct to the best of my knowledge. I understand if the financial information I give is determined to be false, the result may be denial of financial assistance, and I may be responsible for and expected to pay for services provided.

Signature of Person Applying _____

Date _____