#### SAMPSON REGIONAL MEDICAL CENTER

607 Beaman Street Clinton, NC 28329

# Financial Assistance Guidelines Policy and Procedure

#### 1. Objective

- a. To define Charity Care, as distinguished from bad debts, and to establish policies and procedures to ensure consistent identification and recording of Charity Care.
- b. Applications for Financial Assistance can be picked up at any SampsonRMC location or by calling 910 590-8751 or on our website at <a href="https://www.sampsonrmc.org/financialassistance">www.sampsonrmc.org/financialassistance</a>.

#### 2. Definition

- a. Charity Care represents health care services that are provided but cannot be expected to result in cash flow. Charity Care results from a determination of a patient's ability to pay, not their willingness to pay.
- b. Charity Care will only be considered for:
  - i. residents of Sampson County, North Carolina,
  - ii. Out-of-county residents who arrive at SRMC's Emergency Department by ambulance,
  - iii. Out-of-county residents who are referred to SRMC for inpatient or outpatient services by an active member of the SRMC medical staff.
- c. Charity Care will not be available to patients and patients' families when group health insurance is offered by the employer and declined.
- 3. These guidelines shall apply to all services provided by Sampson Regional Medical Center including, but not limited to, Sampson Regional Medical Center (the Hospital), Sampson Regional Medical Center's Outpatient Diagnostics Center, Sampson Regional Medical Center Outpatient Rehabilitation Services, and all Hospital-owned practices (Sampson Regional Professional Services, Sampson Regional Medical Services, Sampson Regional Hospitalists, Sampson Regional Emergency Professional Services).

#### 4. Policy

- a. A 30% discount will be applied to all self-pay accounts to bring the balances to amounts generally billed for emergency or other medically necessary services.
- b. The determination of Charity Care should be made at admission or at time of service or shortly thereafter.
  - i. Events after admission could change a person's ability to pay, making retrospective determination possible.
- c. Designation of Charity Care will only be considered after all other resources have been exhausted.
  - i. This includes making application for applicable insurances including, but not limited to, Medicare, Medical Assistance, and any liability insurance.
- d. Only the portion of a patient's account that meets the definition of Charity Care is to be recognized as such.
- e. Transactions for Charity Care will be posted in the month the determination is made.
- f. The following balances do not qualify for Charity Care allowances:
  - i. Wellness Center Services
  - ii. Balances not routinely covered as medically necessary (such as cosmetic surgery)
  - iii. Medicare and Medical Assistance deductibles, coinsurance, and co-pays.
- 5. Criteria to be considered in determining eligibility for Charity Care may include, but are not limited to:
  - a. The patient's gross family income should be within the Federal Poverty Guidelines (FPG) or a function thereof.
    - i. A family is determined by number of dependents claimed on the prior year's Federal Income Tax return.
    - ii. Documentation is required to support legal guardianship when nieces, nephews, and grandchildren are claimed as dependents.
  - b. The patient's family net worth and liquidity.

- c. The patient's employment status and capacity for future earnings.
- d. Other living expenses and financial obligations.
- e. The previous exhaustion of all other available resources.
- f. Catastrophic illness where the medical bills exceed the family's annual gross income.
- g. Statutory regulations by the state.
- h. The Charity Advisor Status from AccuReg.

#### 6. Procedure

#### a. Inpatient, Observation, Surgical, Infusion, and Physician Practice Patients

- i. Complete a Financial Assistance Request (exhibit 1) prior to, during or immediately after receiving services. Forms will be available at all locations. Applications for hospital services will be processed by the Business Office, located at 612 Beaman Street (910-590-8751). Applications for physician practices will be processed at each practice.
- ii. Patient's family net assets will be considered and evaluated for payment in catastrophic and non-catastrophic cases.

#### b. Emergency Department Patients (presumptive charity care)

- i. If AccuReg determines that a patient qualifies for Charity Care based on the Federal Poverty Level (FPL), it is not necessary to complete the Financial Assistance Request (exhibit 1); the printout from AccuReg will serve as the application for Charity Care.
- ii. Emergency Department Patients deemed eligible from AccuReg will qualify for non-catastrophic Charity Care (section 5b).
- iii. Patients receiving financial assistance based on AccuReg scores will still receive a bill and/or statement with their original balance.
- iv. A Financial Assistance Request (exhibit 1) must be completed for patients requesting catastrophic charity care.

#### c. Outpatient Diagnostic, Cardiology, and Rehab Services Patients (presumptive charity care)

- i. If AccuReg determines that a patient qualifies for Charity Care based on the Federal Poverty Level (FPL), it is not necessary to complete the Financial Assistance Request (exhibit 1); the printout from AccuReg will serve as the application for Charity Care.
- ii. Patients deemed eligible from AccuReg will qualify for non-catastrophic Charity Care (section 5b).
- iii. A Financial Assistance Request (exhibit 1) must be completed for patients requesting catastrophic charity care.

### 7. Charity Guidelines

- a. Non-catastrophic Charity Care will be based on the Federal Poverty Guidelines (exhibit 2).
  - i. If patient's family income is at or below 125% of FPG, they will receive 100% Charity Care allowance.
  - ii. If patient's family income is between 126% and 250% of FPG, they will receive reduced Charity Care per exhibit 2.
- b. Catastrophic Charity Care will be considered when the medical bills exceed the family's annual gross income.
  - i. Patient's family net assets will be considered and evaluated for payment in catastrophic cases.
  - ii. If no reasonable payment can be made within a 5-year period considering net assets, the 250% of FPG guidelines will be considered (per exhibit 2).
    - 1. If patient's family income is at or below 250% of FPG, they will receive 100% Charity Care allowance.
    - 2. If patient's family income is between 251% and 400% of FPG, they will receive reduced Charity Care per exhibit 2.
- 8. Balances after the self-pay discount and/or financial assistance adjustments are subject to Sampson Regional Medical Center's collection policies, including third-party collection agencies and/or legal proceedings.
- 9. Exceptions to this policy may be made by Administration on a case-by-case basis.

# Sampson Regional Medical Center Charity Care Guidelines as of April 1, 2023

Federal Poverty Guidelines (2023)		125% of Federal Poverty Guidelines		250% of Federal Poverty Guidelines		
	Annual	Monthly	Yearly 125%	Monthly 125%	Yearly 250%	Monthly 250%
FAMILY SIZE	Gross Income	Gross Income	Gross Income	Gross Income	Gross Income	Gross Income
1	\$14,580	\$1,215	\$18,225	\$1,519	\$36,450	\$3,038
2	\$19,720	\$1,643	\$24,650	\$2,054	\$49,300	\$4,108
3	\$24,860	\$2,072	\$31,075	\$2,590	\$62,150	\$5,179
4	\$30,000	\$2,500	\$37,500	\$3,125	\$75,000	\$6,250
5	\$35,140	\$2,928	\$43,925	\$3,660	\$87,850	\$7,321
6	\$40,280	\$3,357	\$50,350	\$4,196	\$100,700	\$8,392
7	\$45,420	\$3,785	\$56,775	\$4,731	\$113,550	\$9,463
8	\$50,560	\$4,213	\$63,200	\$5,267	\$126,400	\$10,533
\$5,140 for each additional family member		\$6,425 for each additional family member		\$12,850 for each additional family member		

Non-Catastrophic ( Based on Federal	Charity Poverty Guidelines, if	income is	Catastrophic Charity Care Based on 250% Federal Po	verty Guidelines, if	income is
between	and	charity amount is	between	and	charity amount is
1%	125%	100%	1%	250%	100%
126%	150%	85%	251%	275%	85%
151%	175%	60%	276%	300%	60%
176%	200%	45%	301%	325%	45%
201%	225%	30%	326%	350%	30%
226%	250%	15%	350%	400%	15%
over 250%		0%	over 400%		0%



612 Beaman Street, Clinton, NC 910.590.8751 www.SampsonRMC.org/FinancialAssistance Return completed application and any required additional information to: Sampson Regional Medical Center's Business Office, located at 612 Beaman Street, Clinton, NC or mail to PO Box 260, Clinton, NC 28329

# **Financial Assistance Application**

	ll information completely.	If it does not apply, v	vrite "NA". Attach ad	ditional pages if nee	ded.
Does the patient received Is the patient's medical	eter? Yes No for Medicaid? Yes e state public services such care need related to a cate oyer/spouse's employer/	☐ No (May be requir ch as TANF or SN. r accident or work guardian's employ	ed to apply before being of AP Benefits? Yes injury? Yes er offer health insura	No No nce? Yes 1 no, must have letter fro	No m employer.)
• Once you send in your a	at you will qualify for financi application, we may check all s after we receive your comple	the information and ma	ay ask for additional infor	•	
Patient and Applicant		Middle Nome:	I.a	ust Nama:	
Patient First Name: Birthdate:		Middle Name	Lč	ist maille	
	Paying Bill:		Relationship to	Patient:	
Email Address: Employment status of p	Zip: umber(s): erson responsible for pagelf-Employed Stude	ying bill: ☐ Empl	oyed (date of hire:	)	
Family Information List family members in adoption who live toget		ng you. "Family" i	ncludes people relate	ed by birth, marria	ge, or
Name	Date of Birth	Relationship to Patient	If 18 years old or older: Employer(s) name or source of income:	If 18 years old or older: Total gross monthly income (before taxes):	Also applying for financial assistance?
					Yes / No
					Yes / No
					Yes / No
					Yes / No
Wages, Unemployment, S	rs' income must be disclo Self-employment, Worker' ement Account Distributio	s Compensation, Dis	ability, SSI, Child/Spo	usal Support, Work	Study Programs

Adopted Date: 8/2018 Revised Date:

Other (please explain)

#### **Income Information**

REMEMBER: You must include proof of income with your application and return to Sampson Regional's Business Office located at 612 Beaman St Clinton, NC or mailed to PO Box 260 Clinton, NC 28329.

You must provide information on your family's income. Income verification is required to determine financial assistance.

#### **Examples of proof of income include:**

- A "W-2" withholding statement or 1099 or 1040
- If self employed, gross business income Schedule C
- Last year's income tax return, including schedules if applicable.
- Copy of pay stubs or proof of income covering 30 days.
- Written verification of any other income received (child support, Social Security, alimony, unemployment, aid to dependent children, food stamps, disability income, and assistance from relative/friend, etc.)
- Written verification that you are not eligible for Medicaid. This is not required if you have health insurance. If Medicaid is pending, return your application with all other required information and documents to meet the 30 day timeframe.
- If unemployed, explain in the comment section below how you currently pay your bills. If you have no proof of income or no income, please attach an additional page with an explanation. **Expense Information** We use this information to get a more complete picture of your financial situation. Monthly Household Expenses: Rent/Mortgage Medical Expenses **Insurance Premiums** Utilities Other Debt/Expenses \$ (child support, loans, medications, other) **Asset Information** This information may be used if your income is above 101% of the Federal Poverty Guidelines. Current Checking Account Balance Bank Name: Current Saving Account Balance Bank Name: Cash on Hand Home Assessed Value Second Home Assessed Value Auto Estimated Value Auto Estimated Value Auto Estimated Value Does your family have these other assets? Please check all that apply. Stocks ☐ Bonds ☐ 401K ☐ Health Savings Account(s) ☐ Trust(s) ☐ Property (excluding primary residence) Own a Business

#### **Additional Information**

Please attach an additional page if there is other information about your current financial situation that you would like us to know, such as a financial hardship, excessive medical expenses, seasonal or temporary income, or personal loss.

# Patient Agreement

I understand that Sampson Regional Medical Center and its practices may verify information by reviewing credit information and obtaining information from other sources to assist in determining eligibility for financial assistance or payment plans.

I affirm that the above information is true and correct to the best of my knowledge. I understand if the financial information I give is determined to be false, the result may be denial of financial assistance, and I may be responsible for and expected to pay for services provided.

Signature of Person Applying	Date